

BUYER'S PERSONAL PROFILE CONFIDENTIAL INFORMATION

Date: _____ Affiliate: **Gentry Company**

Name: _____ Email: _____

Address: _____

City: _____ State: _____ Zip: _____

Telephone: HOME () _____ OFFICE () _____ CEL () _____

How did you learn of our company / listing? (**Circle one**)

CIRCLE ONE:

Ad Referral Web-site () Other ()
_____)

Personal Background (of yourself and any others that would be involved in ownership or management of the acquisition; such as a spouse:

Present Occupation or Business (attach resume if available):

Educational / Training Background:

Have you ever owned a business (if so what type / industry)?

Do you have family members who have owned a business (if so what type / industry)?

Interest in Acquiring a Business:

Why are you interested in buying a business at this time?

How long have you been looking for a business?

How soon would you be prepared to take over ownership of a business?

Who besides yourself will be involved in the decision?

Acquisition Target:

Type of Business / Industry Preference:

Location Preference:

Skills / Interests / Hobbies Relevant to Target:

Financial Capabilities / Objectives:

Your personal estimated Net Worth:

How much cash is available for down payment and how soon could it be available?

If you plan to finance a portion of the price; have you spoken to or worked with lenders before?

What level of annual salary compensation do you expect or require from an acquisition as reward for your time commitment?

What level of return on investment do you expect from an acquisition (return on your investment beyond salary compensation for your time)?

Prior to seller's acceptance of a letter of intent, you should expect that seller, lender and, if applicable, landlord may require background check, credit history review, personal financial information and resume. Will you have any difficulty providing or allowing these?

Other Comments by Buyer on Expectations / Requirements / Process: